



TOTEM OCEAN TRAILER EXPRESS, INC.

32001 32nd Ave. S., Ste 200
Federal Way, WA 98001

Tel: 253-449-8100
Fax: 253-449-8225

October 5, 2009

Dear TOTE Customers:

Totem Ocean Trailer Express (TOTE) has filed a General Rate Increase of 6.0% to be effective December 13, 2009. This rate action was filed on October 5, 2009 with the United States Surface Transportation Board in Washington, D.C. This increase applies to TOTE Tariffs 100, 201-A, 500, and 600. TOTE has also filed to increase passenger vehicle rates as published in TOTE Tariff 600, Item 2959, by 8%.

Additionally, TOTE will address the very significant, defined benefits assessment being imposed by the Pacific Maritime Association (www.pmanet.org) as follows:

- Revise the title of TOTE Tariff 100 Item 760 from Port Security Charge to Port Charge. The Port Security Charge was first implemented in 2002 as various governing bodies were greatly increasing required, security-related expenses for ocean carriers in the aftermath of events in 2001.
- Combine the Port Security Charge and the increased assessment from the Pacific Maritime Association into the new Port Charge. This new Port Charge will be assessed as follows:
 - Per northbound trailer or container: \$114
 - Per northbound vehicle: \$55
 - Per southbound trailer or container: \$57
 - Per southbound vehicle: \$55

As a decade that has seen TOTE invest over \$450 million in the Alaska Trade draws to a close, TOTE will further demonstrate its long-term commitment by spending approximately \$6.5 million on a combination of trailing equipment, customer-supporting technologies, and business continuity systems in 2010.

Thank you for your continued support. If you have questions regarding any of these tariff filings, please contact your account representative at (800) 426-0074 in the Lower-48 or (800) 234-8683 in Alaska. Thank you.

Sincerely,

Chris Trefzger
Yield Manager